



 **Wm. Erath & Son, Inc.**



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OUR 100 YEARS OF TILE INSTALLATION EXPERIENCE SPEAKS FOR ITSELF

# C O R P O R A T E

## OUR 100 YEARS AND 5 GENERATIONS OF TILE INSTALLATION EXPERIENCE SPEAKS FOR ITSELF

### Taking Corporations To A Whole Different Level

**Wm. Erath & Son Inc, established in 1912, is one of the longest established, most distinguished ceramic tile & natural stone commercial contractors in the New York Tri-State area.**

**Fourth generation owner, Scott W. Erath,** keeps the tradition of high quality installations and excellent customer service on all their commercial projects. As a result, their clients such as, General Contractors, Building Owners & Architects continuously entrust Erath to complete each project with the highest of standards. At Erath each successive generation has continued to raise the standard for our company. Our four generations of comprehensive industry knowledge and experience results in flawless execution and the delivery of quality installations.

**Over the years, Wm. Erath & Son, Inc. has mastered a wide spectrum of professionally completed high-end installations** which include hotel lobbies & bathrooms, corporate offices, executive conference rooms & suites, reception areas, core bathrooms, cafeterias, lounges, restaurants & bars, grand staircases & exterior building facades.

**Today, the company is owned and operated by great-grandson, Scott W. Erath. In addition to running the business, Scott serves as:**

- President of the Greater New York & New Jersey Tile Contractors Association
- Chair Trustee for the Ceramic Tile Promotion Fund
- Trustee of Tile Contractors Association (TCAA) in past years
- Member of Marble Institute of America (MIA)
- Member of National Tile Contractors Association (NTCA)
- Involved in apprenticeship Training Program with International Masonry Institute (IMI)

We hold certifications from the **Five Star Program by National Contractors Association (NTCA)** and **Trowel of Excellence by Tile Contractors Association (TCAA)**. We are recognized by the industry for finding "Creative Solutions" to technical issues that may arise. Scott Erath states, "I take pride in our work and I continue the tradition of high quality installations and excellent customer service that my great-grandfather founded as my #1 priority. Our reputation depends on our customers' satisfaction."



**Ceramic Tile Promotion Fund**  
of Greater New York and New Jersey

As commercial contractors, **Wm. Erath & Son** specializes in the installation of ceramic tile, porcelain tile and all types of glass, marble and natural stone in tile or slab. Our work can be seen in a variety of corporate locations through out the tri-state area including hotel lobbies, corporate office buildings, reception areas, executive conference rooms, corporate cafeterias and kitchens, core restrooms, financial institutions, law firms and throughout local universities and educational training facilities.

**At Erath, we hold ourselves to the highest level of excellence and professionalism by providing our clients with:**

- State-of-the-art CAD Estimating & Drafting Software
- Expert Union Craftsmen with Ongoing Training of the Newest, Most Versatile Installation Techniques & Specifications
- Versatility in Materials and Design, Such as; Porcelain, Glass, Natural Stone (Tiles & Slabs) and Large Unit Tiles
- Dedicated Qualified Project Manager on Every Project & Inspected by Owner
- Full Time Experienced Field Supervision Overseeing the Daily Interactions and Activity of Installers
- Delivery of Flawless Installations, Staying On-Time and On-Budget
- A Personal Hands-on Approach with Direct Access to Owner/Management
- Creative Solutions to Technical Issues that May Arise
- Perfected the New Installation Method for Large Unit Thin Porcelain Tiles
- Stone Maintenance and Restoration Services

**When Fortune 500 companies need tile installations that meet their high standards they call on Wm. Erath & Son.** Featured in class A corporate buildings throughout Manhattan and the tri-state area Wm. Erath & Son deliver competence and professionalism at every turn. Our tile installations deliver beauty and exquisite craftsmanship applied with perfection and expertise, delivering an environment of impressive spaces that directly reflect the corporate culture and philosophy.

**Providing Customer Satisfaction is our Personal Family Guarantee.** Our hands-on approach means we work closely with our customers to satisfy their needs. Whether it's quality assurance, exceptional customer service or working within budget restrictions, continuing the tradition of exceptional quality installations and service that Scott's great-grandfather founded is our #1 priority. Wm. Erath & Son, Inc continues to **satisfy and exceed customer expectations with every project we complete. Our reputation depends on our client's satisfaction.**

### Some of Our Clients Include:

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|-------------------------|--------------------------|
| Bank of America         | NFL                      |
| Bank of New York Mellon | Merrill Lynch            |
| Christie's Auction      | Morgan Stanley           |
| Durst Organization      | NY Presbyterian Hospital |
| Fidelity Trust          | New York Life            |
| Fox 5                   | Pfizer                   |
| Google                  | Time, Inc.               |

**Email your request for a quote to: [estimates@erathtile.com](mailto:estimates@erathtile.com) or call 631.842.2244**